

PART I						(Rs in lacs)
Statement of Standalone Unaudited Financial Results for the Quarter & Nine months ended December 31, 2012						
Particulars	Quarter ended			Nine months ended		Previous Year Ended
	31.12.2012 Unaudited	30.09.2012 Unaudited	31.12.2011 Unaudited	31.12.2012 Unaudited	31.12.2011 Unaudited	31.03.2012 (Audited)
1 Income from operations						
(a) Net sales / income from operations (Net of excise duty)	14,607.94	14,325.90	11,892.77	39,806.65	32,983.58	45,285.44
(b) Other operating income	51.81	33.27	49.23	1,233.58	69.72	441.29
Total Income from operations (net)	14,659.75	14,359.17	11,942.00	41,040.23	33,053.30	45,726.73
2 Expenses						
(a) Cost of materials consumed	6,416.15	5,977.67	4,298.09	17,166.28	12,183.01	18,518.99
(b) Purchases of stock-in-trade	-	-	-	-	-	-
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(512.77)	(129.98)	(362.90)	(8.31)	(1,648.71)	(3,286.77)
(d) Employee benefits Expense	684.19	691.62	720.70	1,975.64	2,169.83	2,724.46
(e) Depreciation and amortization expense	555.65	554.01	533.99	1,659.33	1,564.53	2,121.54
(f) Other expenses	4,179.23	4,045.01	3,561.69	10,895.41	11,027.35	14,572.47
Total expenses	11,322.45	11,138.33	8,751.57	31,688.35	25,296.01	34,650.69
3 Profit from operations before other income, finance costs and exceptional items (1-2)	3,337.30	3,220.84	3,190.43	9,351.88	7,757.29	11,076.04
4 Other income	9.85	22.88	13.26	108.68	95.21	145.95
5 Profit from ordinary activities before finance costs and exceptional items (3 + 4)	3,347.15	3,243.72	3,203.69	9,460.56	7,852.50	11,221.99
6 Finance costs	1,438.95	1,472.76	1,558.67	4,215.45	4,202.44	5,415.64
7 Profit from ordinary activities after finance costs but before exceptional items (5 - 6)	1,908.20	1,770.96	1,645.02	5,245.11	3,650.06	5,806.35
8 Exceptional items	-	-	-	-	-	-
9 Profit from ordinary activities before tax (7 - 8)	1,908.20	1,770.96	1,645.02	5,245.11	3,650.06	5,806.35
10 Tax expense	604.00	584.00	543.00	1,696.16	1,205.00	1,930.98
11 Net Profit from ordinary activities after tax (9 - 10)	1,304.20	1,186.96	1,102.02	3,548.95	2,445.06	3,875.37
12 Extraordinary items (net of tax expenses Rs. _____ Lacs)	-	-	-	-	-	-
13 Net Profit for the period (11-12)	1,304.20	1,186.96	1,102.02	3,548.95	2,445.06	3,875.37
14 (a) Paid-up equity share capital(Face value of the share Rs.10/- each)	12,131.79	12,043.36	11,539.80	12,131.79	11,539.80	12,000.18
(b) Convertible Warrant	-	-	781.87	-	781.87	-
15 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	-	-	26,378.43
16(i) Earnings per share of Rs. 10 /- each(EPS) before extra-ordinary items (Rs.) (not annualised)						
(a) Basic	1.08	0.99	0.95	2.95	2.12	3.35
(b) Diluted	1.05	0.96	0.94	2.87	2.10	3.30
16(ii) Earnings per share of Rs. 10/- each (EPS) after extra-ordinary items (Rs.) (not annualised)						
(a) Basic	1.08	0.99	0.95	2.95	2.12	3.35
(b) Diluted	1.05	0.96	0.94	2.87	2.10	3.30



PART II							
Select Information for the Quarter & Nine months ended December 31, 2012							
A	PARTICULARS OF SHAREHOLDING						
1	Public Shareholding						
	- Number of shares	53,018,968	52,150,219	52,762,795	53,018,968	52,762,795	52,342,197
	- Percentage of Shareholding	43.70%	43.30%	45.72%	43.70%	45.72%	43.62%
2	Promoters and Promoter Group Shareholding						
	(a) Pledged/ Encumbered						
	- Number of Shares	29,512,520	37,374,009	-	29,512,520	-	23,091,944
	- Percentage of shares (as a % of the total shareholding of the promoter and promoter group)	43.21%	54.73%	-	43.21%	-	34.13%
	- Percentage of shares (as a % of the total share capital of the Company)	24.33%	31.03%	-	24.33%	-	19.24%
	(b) Non encumbered						
	- Number of Shares	38,786,365	30,909,326	62,635,239	38,786,365	62,635,239	44,567,631
	- Percentage of shares (as a % of the total shareholding of the promoter and promoter group)	56.79%	45.27%	100.00%	56.79%	100.00%	65.87%
	- Percentage of shares (as a % of the total share capital of the Company)	31.97%	25.67%	54.28%	31.97%	54.28%	37.14%

Particulars	Quarter ended December 31, 2012
B	INVESTOR COMPLAINTS
Pending at the beginning of the quarter	Nil
Received during the quarter	12
Disposed of during the quarter	12
Remaining unresolved at the end of the quarter	Nil



Notes :

- 1 The above unaudited Standalone Financial Results reviewed by the Audit Committee have been approved and taken on record by the Board of Directors at its meeting held on February 04, 2013.
- 2 The Company is predominantly engaged in the business of manufacture and sale of Indian Made Foreign Liquor (IMFL) and its related products, which constitute a single business segment and therefore, disclosure under Accounting Standard (AS-17) on "Segment Reporting" issued by the ICAI is not applicable.
- 3 The Company has franchisee arrangements in some states and in respect of such arrangements the turnover of Rs. 10,242.29 lacs (Rs.17,758.21 lacs) during the quarter ended December 31, 2012 and Rs. 29,744.99 lacs (Rs. 54,869.13 lacs) during the nine months ended December 31, 2012 has not been treated as 'Sales'. However the surplus generated out of these arrangements is included in the ' Sales/Income from Operations'.
- 4 The statutory auditors have carried out a "Limited Review" of the standalone unaudited financial results of the Company for the quarter and nine months ended December 31, 2012.

5 **Statement of Outstanding Stock Options :**

Particulars	ESOP Scheme 2008	ESOP Scheme 2010	ESOP Scheme 2012
1 Outstanding Stock Options as on October 01, 2012	2,907,631	4,366,139	3,000,000
2 Stock Options Granted during the quarter	-	-	-
3 Stock Options Exercised during the quarter	179,897	704,402	-
4 Stock Options Cancelled/Lapsed during the quarter	28,490	37,616	18,761
5 Outstanding Stock Options as on December 31, 2012	2,701,244	3,624,121	2,981,239

- 6 During the quarter, the Company has allotted 884,299 equity shares to option grantees against exercise of vested stock options.
- 7 Other operating income for the nine months ended December 31, 2012 includes Rs 1,098.39 lacs on account of entitlement of MVAT and CST refund for the previous year 2011-2012 pursuant to the grant of Mega Project Status under Package Scheme of Incentives 2007 by the Government of Maharashtra vide its eligibility certificate dated April 11, 2012.
- 8 During the quarter, the Company has acquired 26% stake in Mason & Summers Marketing Services Pvt Ltd (MSMSPL), a Company engaged in the business of sales, marketing and distribution of branded products of IMFL.
- 9 Employee benefits expense includes the provisions for Employee Retirement Benefits on pro-rata basis.
- 10 The previous period's figures have been regrouped wherever necessary.

Place: Mumbai
Date : February 04, 2013



By Order of the Board
For TILAKNAGAR INDUSTRIES LTD.

(Signature)

AMIT DAHANUKAR
CHAIRMAN & MANAGING DIRECTOR