## BATLIBOI & PUROHIT Chartered Accountants

# INDEPENDENT AUDITORS' REVIEW REPORT ON REVIEW OF INTERIM FINANCIAL RESULTS

#### TO THE BOARD OF DIRECTORS OF TILAKANAGAR INDUSTRIES LIMITED

- 1. We have reviewed the accompanying statement of unaudited standalone financial results of **Tilaknagar Industries Limited ("the Company")** for the quarter and nine months ended December 31, 2015 ('the Statement'), being submitted by the Company pursuant to Regulation 33 of the SEBI (Listing obligations and Disclosure Requirements) Regulations, 2015. This statement which is the responsibility of the company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard for Interim Financial Reporting (AS 25), prescribed under Section 133 of the Companies Act' 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, Review of Interim Financial Information performed by the Independent Auditor of the entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited financial results prepared in accordance with Accounting Standards specified under section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 and other recognised accounting practices and policies generally accepted in India has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, to the extent applicable, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 4. Without qualifying we draw attention to Note no.4 of the statement in respect of outstanding MVAT and CST incentive receivable of Rs 6,142.87 lacs from the State Government for the years 2012-2013 and 2013-2014.



Place : Mumbai Dated : February 12, 2016 **For BATLIBOI & PUROHIT** *Chartered Accountants* Firm Reg No. 101048W

J. A. Mehle

**KAUSHAL MEHTA** Partner Membership No. 111749

### TILAKNAGAR INDUSTRIES LTD. (CIN: L15420PN1933PLC133303)

#### Regd.Office : P.O. Tilaknagar, Tal. Shrirampur, Dist. Ahmednagar, Maharashtra - 413720 Email: investor@tilind.com; Website: www.tilind.com; Phone: +91 22 22831716/18; Fax: +91 22 22046904

	Statement of Standalone Unaudited Financial Results for the Quarter	& Nine months er	nded Decembe	r 31, 2015			(Rs in lacs)
	Particulars		Quarter ended			Nine months ended	
1		31.12.2015	30.09.2015	31.12.2014	31.12.2015	31.12.2014	31.03.2015
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	(Audited)
1	Income from operations						
	(a) Net sales / income from operations (Net of excise duty)	10,299.14	8,323.30	13,226.81	25,556.50	34,968.86	43,473
	(b) Other operating Income (Refer Note 4)	59.97	10.29	2,266.70	2,715.80	9,157.90	11,659
	Total Income from operations (net)	10,359.11	8,333.59	15,493.51	28,272.30	44,126.76	55,133
2	Expenses						
	(a) Cost of materials consumed	5,649.88	4,401.65	5,064.82	14, <mark>165.18</mark>	16,798.54	22,684
	(b) Purchases of stock-in-trade	412.71	900.94	4,427.01	1,463.15	4,427.01	4,427
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	416.83	102.59	529.56	1,453.58	(100.86)	(17
	(d) Employee benefits Expense	899.22	994.69	735.47	2,313.44	2,224.70	1,877
	(e) Depreciation and amortisation expense	912.26	921.14	803.85	2,740.46	2,412.79	2,709
	(f) Other expenses	4,784.07	4,664.22	2,803.88	13,812.48	10,157.75	17,731
	Total expenses	13,074.97	11,985.23	14,364.59	35,948.29	35,919.93	49,413
3	Profit/(Loss) from operations before other income, finance costs and exceptional items (1-2)	(2,715.86)	(3,651.64)	1,128.92	(7,675.99)	8,206.83	5,720
	Other income	15.18	25.16	69.87	59.98	154.19	198
5	Profit/(Loss) from ordinary activities before finance costs and exceptional items (3 + 4)	(2,700.68)	(3,626.48)	1,198.79	(7,616.01)	8,361.02	5,918
	Finance costs	2,795.97	3,065.10	1,751.97	8,420.22	5,084.80	8,237
7	Profit/(Loss) from ordinary activities after finance costs but before exceptional items (5 - 6)	(5,496.65)	(6,691.58)	(553.18)	(16,036.23)	3,276.22	(2,318
8	Exceptional items	-	169.00	-	169.00	-	
9	Profit/(Loss) from ordinary activities before tax (7 - 8)	(5,496.65)	(6,860.58)	(553.18)	(16,205.23)	3,276.22	(2,318
10	Tax expense	-	-	-	-	809.18	1,131
11	Net Profit/(Loss) from ordinary activities after tax (9 - 10)	(5,496.65)	(6,860.58)	(553.18)	(16,205.23)	2,467.04	(3,450
12	Extraordinary items	-	-		-	-	
13	Net Profit/(Loss) for the period (11-12)	(5,496.65)	(6,860.58)	(553.18)	(16,205.23)	2,467.04	(3,450
14	Paid-up equity share capital (Face Value: Rs.10/- per share)	12,475.61	12,475.61	12,467.30	12,475.61	12,467.30	12,475
15	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year						31,849
16(i)	Earnings Per Share (before extraordinary items) (of Rs. 10 /- each) (not annualised):						
	(a) Basic (Rs.)	(4.41)	(5.50)	(0.44)	(12.99)	1.98	(2
	(b) Diluted (Rs.)	(4.41)	(5.50)	(0.44)	(12.99)	1.97	(2
6(ii)	Earnings Per Share (after extraordinary items) (of Rs. 10 /- each) (not annualised):						
	(a) Basic (Rs.)	(4.41)	(5.50)	(0.44)	(12.99)	1.98	(2
	(b) Diluted (Rs.)	(4.41)	(5.50)	(0.44)	(12.99)	1.97	(2

Notes :

- 1 The above Results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on February 12, 2016 and have been subjected to a Limited Review by the Statutory Auditors of the Company.
- 2 The Company is predominantly engaged in the business of manufacture and sale of Indian Made Foreign Liquor (IMFL) and its related products, which constitute a single business segment and therefore, disclosure under Accounting Standard (AS-17) on "Segment Reporting" issued by the ICAI is not applicable. The Company does not have any geographical segment.
- 3 The Company has tie-up arrangements in some States and in respect of such arrangements the turnover as given below has not been treated as 'Sales'. However, the surplus generated out of these arrangements is included in the 'Sales/Income from Operations'.

Particulars	Quarter ended			Nine Mon	Previous Year ended	
	31.12.2015	30.09.2015	31.12.2014	31.12.2015	31.12.2014	31.03.2015
Gross turnover in respect of tie-up arrangements	13,203.50	6,658.92	3,356.65	26,997.88	15,137.37	21,256.42

Particulars	Quarter ended			Nine Mont	Previous Year ended*	
	31.12.2015	30.09.2015	31.12.2014	31.12.2015	31.12.2014	31.03.2015
Amount included in operating income on account of entitlement of MVAT and CST refund	-		2,228.69	2,589.18	9,049.50	11,529.05

\*for the year 2013-14 and 2014-15

The Company is awaiting disbursement of the sanctioned amount of MVAT and CST refund for the year 2012-13 onwards. In view of the pending claims, it has been considered prudent to recognize MVAT and CST incentives on disbursement from the quarter ended September 2015 onwards. The Company will review the outstanding MVAT and CST receivables from the State Government at the year end.

5 Employee benefits expense includes the provisions for Employee Retirement Benefits on pro-rata basis.

6 The previous period figures have been regrouped and reclassified wherever necessary.



By Order of the Board For Tilaknagar Industries Ud.

Amit Dahanukar Chairman & Managing Director

Place: Mumbai Date : February 12, 2016