## TILAKNAGAR INDUSTRIES LTD. CIN: L15420PN1933PLC133303

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PART I (Rs in lacs)						
Statement of Standalone Unaudited Financial Resu	ts for the Quarte	er & Half Year en	ded September 30	), 2014		
Particulars		Quarter ended		Half Year ended		Previous Year ended
	30.09.2014 Unaudited	30.06.2014 Unaudited	30.09.2013 Unaudited	30.09.2014 Unaudited	30.09.2013 Unaudited	31.03.2014 (Audited)
1 Income from operations						
(a) Net sales / income from operations (Net of excise duty)	10,692.91	11,049.14	14,646.28	21,742.05	27,681.55	60,199.57
(b) Other operating income (Refer Note 6)	1,962.87	4,928.33	43.95	6,891.20	1,301.80	1,401.52
Total Income from operations (net)	12,655.78	15,977.47	14,690.23	28,633.25	28,983.35	61,601.09
2 Expenses						
(a) Cost of materials consumed	5,900.04	5,833.68	6,533.44	11,733.72	12,949.20	27,857.72
(b) Purchases of stock-in-trade	-	-	-	-		-
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(415.86)	(214.56)	(5.62)	(630.42)	(249.47)	112.75
(d) Employee benefits expense	764.14	725.09	804.60	1,489.23	1,631.72	3,220.56
(e) Depreciation and amortization expense (Refer Note 7)	804.82	804.12	548.02	1,608.94	1,108.47	2,342.16
(f) Other expenses	3,886.14	3,467.73	3,576.61	7,353.87	7,192.02	16,234.15
Total expenses	10,939.28	10,616.06	11,457.05	21,555.34	22,631.94	49,767.34
3 Profit from operations before other income, finance costs and exceptional items (1-2)	1,716.50	5,361.41	3,233.18	7,077.91	6,351.41	11,833.75
4 Other income	36.90	47.42	47.57	84.32	123.93	388.57
5 Profit from ordinary activities before finance costs and exceptional items (3 + 4)	1,753.40	5,408.83	3,280.75	7,162.23	6,475.34	12,222.32
6 Finance costs	1,698.59	1,634.24	1,241.02	3,332.83	2,582.14	5,304.60
7 Profit from ordinary activities after finance costs but before exceptional items (5 - 6)	54.81	3,774.59	2,039.73	3,829.40	3,893.20	6,917.72
8 Exceptional items	-	-	-	-	-	-
9 Profit from ordinary activities before tax (7 - 8)	54.81	3,774.59	2,039.73	3,829.40	3,893.20	6,917.72
10 Tax expense	18.01	791.17	661.79	809.18	921.85	2,058.17
11 Net Profit from ordinary activities after tax (9 - 10)	36.80	2,983.42	1,377.94	3,020.22	2,971.35	4,859.55
12 Extraordinary items	-	-	-	-	-	-
13 Net Profit for the period (11-12)	36.80	2,983.42	1,377.94	3,020.22	2,971.35	4,859.55
14 Paid-up equity share capital (Face value of the share Rs.10/- each)	12,455.73	12,427.28	12,272.23	12,455.73	12,272.23	12,376.96
15 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year						35,404.76

16(i)	Earnings per share of Rs. 10 /- each (EPS) - in Rs. (before extra-ordinary items) (not annua	lised)					
	(a) Basic	0.03	2.41	1.12	2.43	2.43	3.96
	(b) Diluted	0.03	2.37	1.11	2.40	2.37	3.89
16(ii)	6(ii) Earnings per share of Rs. 10/- each (EPS) - in Rs. (after extra-ordinary items) (not annualised)						
	(a) Basic	0.03	2.41	1.12	2.43	2.43	3.96
	(b) Diluted	0.03	2.37	1.11	2.40	2.37	3.89

PAR	ARTI						
	Select Information for the Quarter & Half Year ended September 30, 2014						
Α	PARTICULARS OF SHAREHOLDING						
1	Public Shareholding						
	- Number of shares	55,985,589	55,701,170	54,150,666	55,985,589	54,150,666	55,197,975
	- Percentage of Shareholding	44.95%	44.82%	44.12%	44.95%	44.12%	44.60%
2	Promoters and Promoter Group Shareholding						
	(a) Pledged/ Encumbered						
	- Number of Shares	46,322,500	43,723,794	31,813,923	46,322,500	31,813,923	37,594,223
	group)	67.55%	63.76%	46.40%	67.55%	46.40%	54.82%
	- Percentage of shares ( as a % of the total share capital of the Company)	37.19%	35.18%	25.92%	37.19%	25.92%	30.37%
	(b) Non encumbered						
	- Number of Shares	22,249,168	24,847,874	36,757,745	22,249,168	36,757,745	30,977,445
	- Percentage of shares ( as a % of the total shareholding of the promoter and promoter gro	32.45%	36.24%	53.60%	32.45%	53.60%	45.18%
	- Percentage of shares ( as a % of the total share capital of the Company)	17.86%	20.00%	29.96%	17.86%	29.96%	25.03%

	Particulars	Quarter ended September 30, 2014
в	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	Nil
	Received during the quarter	2
	Disposed of during the quarter	2
	Remaining unresolved at the end of the quarter	Nil

## Notes :

- 1 The above Standalone Unaudited Financial Results reviewed by the Audit Committee have been approved and taken on record by the Board of Directors at its meeting held on November 14, 2014.
- 2 The Company is predominantly engaged in the business of manufacture and sale of Indian Made Foreign Liquor (IMFL) and its related products, which constitute a single business segment and therefore, disclosure under Accounting Standard (AS-17) on "Segment Reporting" issued by the ICAI is not applicable.
- 3 The Company has franchisee arrangements in some states and in respect of such arrangements the turnover of Rs.4,157.55 lacs (Rs.14,689.93 lacs) during the quarter ended September 30, 2014 and Rs. 11,780.73 lacs (Rs. 30,322.91 lacs) during the half year ended September 30, 2014 has not been treated as 'Sales'. However, the surplus generated out of these arrangements is included in the 'Sales/Income from Operations'.
- 4 The statutory auditors have carried out a "Limited Review" of the standalone unaudited financial results of the Company for the quarter and half year ended September 30, 2014.

## 5 Statement of Outstanding Stock Options :

Particulars		ESOP	ESOP	ESOP	
		Scheme	Scheme	Scheme	
		2008	2010	2012	
1	Outstanding Stock Options as on July 01, 2014	988,893	2,150,180	5,509,035	
2	Stock Options Granted during the quarter	-	-	-	
3	Stock Options Exercised during the quarter	59,750	105,777	118,892	
4	Stock Options Cancelled/Lapsed during the quarter	71,880	61,157	73,896	
5	Outstanding Stock Options as on September 30, 2014	857,263	1,983,246	5,316,247	

- 6 The Company has accrued the income entitlement of MVAT and CST refund for the quarter ended September 2014 and henceforth will account on quarterly basis to ensure comparision and consistency, instead of accruing the same on yearly basis as done in the past and hence the profit for the quarter ended September 30, 2014 and half year ended September 30, 2014 is higher to that extent. Operating income for the quarter ended September 30, 2014, June 30, 2014 and half year ended September 30, 2014 includes Rs 1,915.50 lacs, Rs 4,905.31 lacs and Rs 6,820.81 lacs respectively on account of entitlement of MVAT and CST refund as compared to Rs 1,237.55 lacs included in the half year ended September 30, 2013 and year ended March 31, 2014.
- 7 As per the requirement of Schedule II of the Companies Act, 2013 effective from April 01, 2014, the Company has charged depreciation based on the useful lives. Consequently, depreciation charge for the quarter and half year ended September 30, 2014 is higher by Rs. 137.07 lacs and Rs. 274.17 lacs respectively due to change in the useful life of certain assets. Further, an amount of Rs. 445.02 lacs has been adjusted against the opening balance of Retained Earnings (net of Deferred Tax Credit of Rs. 213.73 lacs) as on April 01, 2014, in respect of the residual value of assets wherein the remaining useful life has become 'NIL'.
- 8 During the quarter, the Company has allotted 284,419 equity shares to option grantees against exercise of vested stock options.
- 9 Employee benefits expense includes the provisions for Employee Retirement Benefits on pro-rata basis.
- 10 The figures for the quarter and half year ended September 30, 2014 are not comparable with those of the corresponding period of the previous year due to sale of entire stake held by the Company in its wholly owned subsidiary i.e. P.P. Caps Private Limited on January 16, 2014.
- 11 The previous period figures have been regrouped and reclassified wherever necessary.

	Particulars	As at Half	n Lacs) As at Previous	
		Year ended	Year ended	
		30.09.2014	31.03.2014	
		(Unaudited)	(Audited)	
Α	EQUITY AND LIABILITIES	· · · ·	· · · ·	
1	Shareholders' funds			
	a) Share capital	12,455.73	12,376.96	
	b) Reserves & Surplus	44,697.63	41,828.61	
	c) Money received against share warrants			
	Sub-total - Shareholders' funds	57,153.36	54,205.58	
2	Share application money pending allotment			
3	Non-current liabilities			
	a) Long term borrowings	17,435.97	20,848.43	
	b) Deferred tax liabilities (net)	3,393.25	3,576.46	
	c) Other long term liabilties	9,375.46	6,783.46	
	d) Long term provisions	130.43	127.25	
	Sub-total- Non-Current liabilities	30,335.11	31,335.61	
4	Current liabilities			
	a) Short term borrowings	53,277.75	49,714.54	
	b) Trade payables	6,479.65	4,375.96	
	c) Other current liabilities	8,895.59	10,164.17	
	d) Short-term provisions	2,793.21	3,001.86	
	Sub-total-Current liabilites	71,446.20	67,256.52	
	TOTAL - EQUITY AND LIABILITIES	158,934.67	152,797.71	
В	ASSETS			
1	Non-current assets			
	a) Fixed Assets	54,112.03	53,338.94	
	b) Non-Current investment	4,552.45	4,552.45	
	c) Deferrred Tax assets (net)	-	-	
	d) Long-term loans and advances	11,505.97	10,986.55	
	e) Other non-current assets	9.62	27.52	
	Sub-total- Non-current assets	70,180.07	68,905.46	
2	Current assets			
	a) Current Investments	-	-	
	b) Inventories	11,400.87	10,487.35	
	c) Trade receivables	15,088.42	18,117.27	
	d) Cash and cash equivalents	1,475.20	1,076.33	
	e) Short term loans and advances	60,787.68	54,209.36	
	f) Other current assets	2.43	1.94	
	Sub-total- Current Assets	88,754.60	83,892.25	
	TOTAL - ASSETS	158,934.67	152,797.71	

By Order of the Board For TILAKNAGAR INDUSTRIES LTD.